

We want you!

Techn. Project Manager in Sales

About Flexora

Flexora is a startup and spin-off from the applied physics department of Technical University Dresden. We are an international and dynamic team. We stand for flat hierarchies, fast decisions, and excellence.

One of the addressed markets is the heating sector which accounts for more than 50% of total energy consumption worldwide. With our patented technology, we can increase energy efficiency in this sector by roughly 10%. This can potentially save 5.4M tons of CO2 as well as 4.3 billion € per year in Germany alone.

Join us on our mission to make data acquisition of our physical world easy and cost-efficient.

- **When:** Start October 2024
 - **Where:** Dresden
 - **Background:** Completed education in relevant field (university or technical formation)
 - **Language:** C1 in German & English (written and speech)
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Your new job involves these tasks

- **Acquisition of new leads and projects:** You should not be afraid to approach people physically, via email, or the phone to find out the needs and pain points of customers.
- **Managing** newly acquired projects as well as already existing projects. This means following up regularly with customers and other stakeholders, for instance by providing updates and information (e.g. scheduling and conducting meetings with them).
- **Internal communication:** Translate customer wishes and feedback with our CTO into adaption of our products and solutions.



Do we have a match?

Next to fair pay, we offer you freedom in terms of flexible working conditions, access to our thriving startup and business network as well as long-term development perspectives.

Your future colleagues are physicists, engineers, material scientists, and economists from currently 6 different countries of the world.

Our working languages are English and German.

We communicate openly and have a meritocratic approach. Put simply, at Flexora the best solution or idea wins.

We therefore value character traits like curiosity, reliability, team spirit, solution-oriented thinking, and self-initiative.

Ready to make a difference?

Then send us your CV with a short cover letter to jobs@flexora.de. We will get back to you as soon as possible!

Looking forward to hearing from you.